



TERiX Global Reach Makes a Difference for Large Integrator/Pharma Customer

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TERiX Computer Service has been awarded a global field service delivery contract for onsite labor in support of networking equipment by a Large Systems Integrator (SI) for their Global Pharmaceutical Customer. This award calls for labor support to be made available to 79 data centers; 27 in US locations, and 52 located in 22 other countries across the globe.

“TERiX provides expert service across the globe, and in this instance, the Integrator and their Customer simplify by contracting with a single company, versus multiple providers in a dozens of countries”, stated Mike Halverson, TERiX VP of Sales.

TERiX is known for its world-wide data center hardware support services, providing expert server-storage-network support in the US & 48 countries. In support of this competency, TERiX was named as a “Pure Play” Third Party Support Maintainer in Gartner Group recent August 2017 report - a Market Guide for Data Center Maintenance.

<https://www.gartner.com/doc/3778884?ref=SiteSearch&stkw=tenneson&fnl=search&srcId=1>

TERiX ability to deliver a total solution out of the gate to this geographically complex customer need, coupled with a complete transition plan, made all the difference for the customer. Seamlessly serving the North and South America, Asia, Europe and Africa locations was key.

As enterprise level customers and their partners look for expert professional service delivery capabilities at the push of a button, TERiX is positioned to help them succeed. TERiX offers traditional data center service globally, but in the recent annual periods has also added several large name deployment and other professional services projects to its customer successes.

Find out more call TERiX or a TERiX Partner representative at 888-848-3749.

About TERiX Computer Service

TUSA, Inc., dba TERiX Computer Service, is a global independent hardware support company providing flexible multivendor service on 30 OEM brands of server, storage and network products. These include platforms from IBM®, Cisco®, HP®, Dell®, Oracle®, HDS®, EMC®, and NetApp® among others. TERiX customers include 50 of the global Fortune 500, 30+ major telecommunication companies, 20+ major finance/banking firms, more than a dozen healthcare and pharmaceutical giants, and 20+ Federal Agencies. TERiX provides a customer-focused support experience with strong service metric attainment, and as a hardware-agnostic service provider, acts as a trusted advisor to clients and partners worldwide. For more information, visit us on the web at: www.terix.com or on LinkedIn at www.linkedin.com/company/terix-computer-service. Follow us on twitter: @TellTERiX.

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