



TERiX Selected for On Demand Technical Services Contract

Sunnyvale, CA – March 15, 2016

TERiX Computer Service was awarded a contract from a large Systems Integrator (SI) for delivery of On Demand Technical Services, Installations, Site Survey and Review, Network Equipment Repair, Demarc Extension support in the US and Canada.

“This award, and the new programs that we are proposing with partners, brings forward new revenue sources and growth areas for TERiX that augment our traditional data center maintenance service portfolio”, stated Bernd Appleby, TERiX CEO. In the On Demand Technical Services awarded currently, TERiX will be delivering an additional 100 service calls per month of various service competencies in hundreds of locations in the US and Canada.

Recent articles from nearly every major technology research firm harken the ever increasing trends that are focused on the “Uber” effect, and the adoption of “On Demand Service”. In a recent piece entitled “5 On Demand Trends to Watch in 2016”, Mark Lerner of Bringg stated, “Uber disrupted the taxi industry in a way that has never been seen before. The traditional players didn’t know how to react, and they are still struggling to stay relevant.” Large businesses in other industries were taking notice – they realized that if Uber could turn the taxi industry, similar circumstance could have the same impact on any industry.

As enterprise level customers look for the same On Demand capabilities at the push of a button, TERiX will be positioned to deliver.

To find out more - call TERiX or a TERiX Partner representative toll-free at 888-848-3749.

About TERiX Computer Service

TERiX is a global independent hardware support company providing flexible multivendor service on over 30 OEM brands of server, storage and network products. These include platforms from IBM®, Cisco®, HP®, Dell®, Oracle®, HDS®, EMC®, and NetApp® among others. TERiX customers include 50 of the global Fortune 500, 30+ major telecommunication companies, 20+ major finance/banking firms, more than a dozen healthcare and pharmaceutical giants, and 20+ Federal Agencies. TERiX provides a customer-focused support experience with strong service metric attainment, and as a hardware-agnostic service provider, acts as a trusted advisor to clients and partners worldwide. For more information, visit us on the web at: www.terix.com or on LinkedIn at www.linkedin.com/company/terix-computer-service.

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